



## J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 46

CTC
Market Report
· Fair demand
· Teas maintaining quality sold readily around last levels. Remainder showing a decline in quality tended easier and saw some withdrawals.
· Few Cachar followed similar trend.

Buying Analysis
· Western India : Good support
· Hindustan Unilever : Operated TCPL : Selective
· Exporters : Fair support

Orthodox
Market Report
· Strong demand
· Select few tippy teas on offer sold readily. Clean well made whole leaf and brokens firm around last. Remainder whole leaf and brokens sold irregular around last in line with quality.
· Clean secondaries sold around last. Fannings and browner secondaries sold irregular around last and at times lower following quality.

Buying Analysis
· Middle East : Good support
· CIS: Active

DUST
Market Report
· Good demand
· Liquoring Assams irregular around last.
· Cleaner mediums and secondaries met with some competition.

Buying Analysis
· Hindustan Unilever : Active TCPL : Operated
· Western India : Good Enquiry
· Other Internal and Local : Fair support

Darjeeling
Market Report
· Strong demand
· Whole leaf grades firm to dearer. Brokens and Fannings faced some resistance and witnessed outlots.
· Hindustan Unilever and TCPL: Active Exporters: Operated Local/Internal: Good support

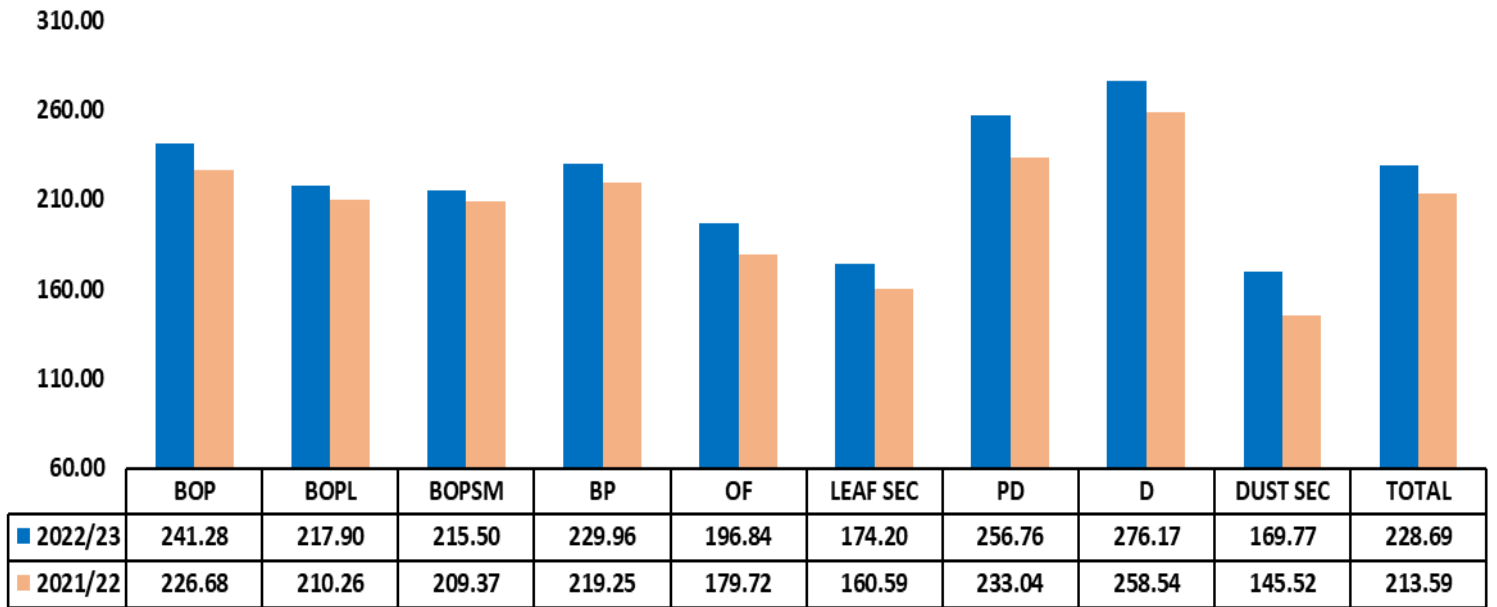
### AUCTION AVERAGES

	2022/23			2021/22			UP TO SALE 46		
	SALE 46	SALE 45	+/-	SALE 46	SALE 45	+/-	2022/23	2021/22	2020/21
CTC LEAF	201.60	209.66	-8.06	221.22	204.65	16.57	224.66	212.25	263.55
DUST	218.59	225.05	-6.46	229.26	206.92	22.34	238.09	217.01	271.24
TOTAL	206.66	214.23	-7.57	223.48	205.26	18.22	228.69	213.59	265.94
ORTHODOX	288.88	296.37	-7.49	213.20	215.36	-2.17	310.91	239.65	279.98
DARJEELING	339.18	373.53	-34.34	316.58	294.73	21.84	370.85	426.96	382.51
ALL TEAS	233.13	239.60	-6.47	221.51	209.15	12.36	255.41	223.09	271.46

### KOLKATA AUCTION AVERAGES

SALE		42	43	44	45	46	47
CTC LEAF	2022/23	214.65	221.43	206.41	209.66	201.60	
	2021/22	211.22	203.94	209.10	204.65	221.22	222.24
DUST	2022/23	227.06	236.84	216.70	225.05	218.59	
	2021/22	213.09	200.89	209.22	206.92	229.26	231.96
TOTAL	2022/23	218.50	225.98	209.49	214.23	206.66	
	2021/22	211.72	203.09	209.13	205.26	223.48	224.98
ORTHODOX	2022/23	270.33	289.10	291.94	296.37	288.88	
	2021/22	230.65	220.20	218.84	215.36	213.20	212.40
DARJEELING	2022/23	278.60	300.00	363.59	373.53	339.18	
	2021/22	360.85	294.80	314.31	294.73	316.58	316.73

## Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 46



### KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 46

GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1345019.7	421.15	1300439.8	296.99	FBOP	5088306.4	325.68	4407175.6	249.38	GBOP1/FBOP1	2701894.6	194.62	1805696.1	162.92
TGFOP	2798264.3	379.07	2893225.3	278.74	GFBOP	2636708.1	325.17	2010903.3	245.61	BOPF/GOF/FOF	2474156.2	229.00	2399878.0	161.47
GFOP	1688870.8	340.38	1903967.8	270.73	GBOP	3151910.4	316.83	2432322.4	239.04					
FOP	1635561.3	257.13	1712111.7	222.98	BPS	845698.3	302.14	629601.9	251.18					

### OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
BROKENS	28,27,367	18,33,671	203.76	35%	27,40,109	18,25,497	210.88	33%	5,22,37,760	3,54,93,991	228.30	32%
FANNINGS	6,35,681	4,74,482	216.14	25%	6,61,557	4,68,426	222.52	29%	1,50,10,188	1,01,44,492	234.55	32%
LEAF SEC.	3,15,668	2,77,093	162.40	12%	2,46,711	2,06,937	169.82	16%	55,42,797	45,46,846	174.20	18%
LEAF TOTAL	37,78,715.7	25,85,245.9	201.60	32%	36,48,377.3	25,00,860.5	209.66	31%	7,27,90,744.9	5,01,85,328.8	224.66	31%
DUST	11,21,909	8,53,016	232.58	24%	10,81,329	8,59,995	237.95	20%	2,29,88,390	1,70,56,698	255.68	26%
DUST SEC.	2,76,203	2,42,400	169.36	12%	2,42,210	1,96,026	168.46	19%	55,17,921	43,91,635	169.77	20%
DUST TOTAL	13,98,112.0	10,95,415.9	218.59	22%	13,23,539.3	10,56,021.3	225.05	20%	2,85,06,310.7	2,14,48,332.9	238.09	25%
TOTAL	51,76,827.8	36,80,661.8	206.66	29%	49,71,916.6	35,56,881.8	214.23	28%	10,12,97,055.6	7,16,33,661.7	228.69	29%

### OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	6,41,192	5,80,809	324.11	9%	5,40,793	5,07,463	335.85	6%	1,26,26,023	1,14,17,057	353.42	10%
BROKENS	8,54,877	7,91,123	298.82	7%	7,63,300	7,33,782	304.52	4%	1,53,98,267	1,44,15,496	321.87	6%
FANNINGS	1,56,399	1,38,337	205.65	12%	1,43,005	1,28,995	212.01	10%	31,47,060	27,04,383	225.54	14%
SECONDARY	1,64,937	1,55,759	180.92	6%	1,29,535	1,17,918	168.04	9%	40,00,074	34,39,044	190.97	14%
ORTH. TOTAL	18,17,405.5	16,66,027.9	288.88	8%	15,76,634.1	14,88,157.9	296.37	6%	3,51,71,424.4	3,19,75,979.8	310.91	9%

### OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	28,862	21,101	539.34	27%	33,771	24,890	518.99	26%	11,24,002	6,11,115	545.29	46%
BROKENS	15,936	10,319	171.27	35%	14,281	9,499	198.11	33%	4,90,890	3,12,715	218.28	36%
FANNINGS	21,723	11,471	122.04	47%	15,633	8,598	146.24	45%	5,28,657	2,84,959	164.18	46%
DARJ. TOTAL	66,521.2	42,891.3	339.18	36%	63,684.7	42,986.7	373.53	33%	21,43,549.5	12,08,789.6	370.85	44%

## OFFER / SOLD QUANTITY &amp; AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	3778715.7	2585245.9	201.60	32%	3648377.3	2500860.5	209.66	31%	72790744.9	50185328.8	224.66	31%
2021-22	3721273.6	2994468.7	221.22	20%	3579047.2	2777020.4	204.65	22%	73490362.0	54013718.4	212.25	27%
DUST	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	1398112.0	1095415.9	218.59	22%	1323539.3	1056021.3	225.05	20%	28506310.7	21448332.9	238.09	25%
2021-22	1521691.1	1173846.6	229.26	23%	1484519.7	1016357.8	206.92	32%	29548617.3	21142946.0	217.01	28%
ORTHODOX	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	1817405.5	1666027.9	288.88	8%	1576634.1	1488157.9	296.37	6%	35171424.4	31975979.8	310.91	9%
2021-22	1701758.5	1404320.0	213.20	17%	1878722.2	1581891.5	215.36	16%	33476787.3	29037871.6	239.65	13%
DARJEELING	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	66521.2	42891.3	339.18	36%	63684.7	42986.7	373.53	33%	2143549.5	1208789.6	370.85	44%
2021-22	69678.8	36348.2	316.58	48%	104150.7	57570.8	294.73	45%	1881151.7	1141623.7	426.96	39%
TOTAL	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	7060754.5	5389581.0	233.13	24%	6612235.3	5088026.3	239.60	23%	138612029.5	104818431.1	255.41	24%
2021-22	7014402.0	5608983.5	221.51	20%	7046439.7	5432840.4	209.15	23%	138396918.4	105336159.7	223.09	24%

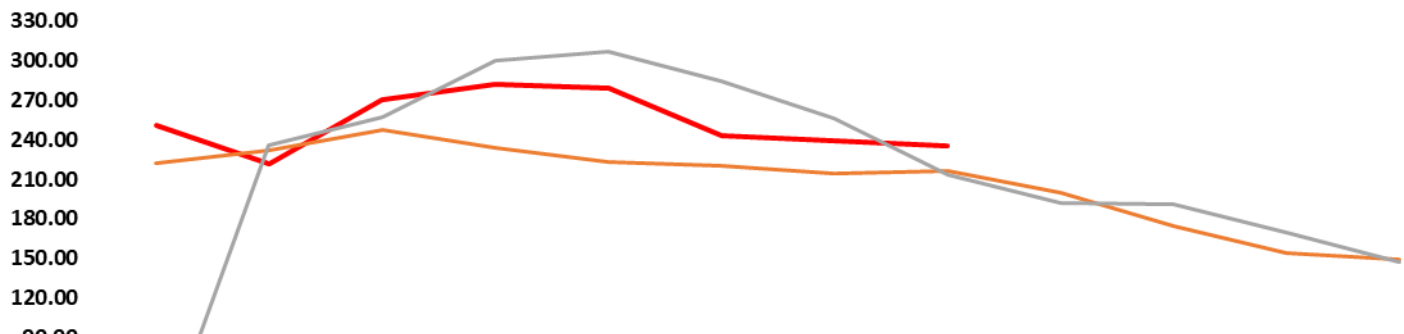
PRICE RANGE	CTC LEAF						DUST				
% OF TEAS SOLD	2022/23		UP TO SALE 46			2022/23		UP TO SALE 46			
	SALE 46	SALE 45	2022/23	2021/22	2020/21	SALE 46	SALE 45	2022/23	2021/22	2020/21	
	BELOW 160	19.88	21.28	22.32	27.46	3.75	19.88	16.53	19.39	29.17	5.25
BETWEEN 160.00-179.99	12.48	13.66	10.50	11.22	4.59	12.48	13.37	9.70	8.20	5.28	
BETWEEN 180.00-199.99	8.74	9.45	8.12	9.46	5.77	8.74	9.46	8.22	8.11	5.24	
BETWEEN 200.00-219.99	11.21	12.67	8.15	9.48	8.25	11.21	12.12	7.84	9.07	7.75	
BETWEEN 220.00-139.99	9.11	10.12	7.92	8.98	16.12	9.11	7.10	6.64	6.11	9.93	
BETWEEN 240.00-259.99	6.04	11.49	8.93	7.74	12.92	6.04	4.44	6.04	5.37	12.10	
BETWEEN 260.00-279.99	13.37	9.48	7.98	6.56	12.67	13.37	10.11	6.40	6.49	11.01	
ABOVE 280	19.18	11.85	26.08	19.10	35.94	19.18	26.87	35.77	27.48	43.44	

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2022/23		UP TO SALE 46			% OF TEAS SOLD	2022/23		UP TO SALE 46
	SALE 46	SALE 45	2022/23	2021/22	2020/21		SALE 46	SALE 45	2022/23
	BELOW 200	11.68	11.94	11.86	20.05		9.16	BELOW 300.00	49.69
BETWEEN 200.00-219.99	3.87	2.30	3.46	7.75	3.06	BETWEEN 301.00-400.99	7.83	14.44	17.01
BETWEEN 220.00-239.99	4.08	2.94	4.65	14.59	6.76	BETWEEN 401.00-500.99	14.10	9.21	12.38
BETWEEN 240.00-259.99	4.97	4.59	5.09	22.83	13.20	BETWEEN 501.00-600.99	7.08	8.61	9.77
BETWEEN 260.00-279.99	7.77	6.83	8.22	16.64	14.37	BETWEEN 601.00-700.99	15.08	20.63	7.64
ABOVE 280	67.64	71.40	66.71	18.14	53.44	ABOVE 701.00	6.22	6.40	9.78

## FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2022					LAST YEAR-2021					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
47	126755	74613	2460	39655	243483	116132	56575	3180	40817	216704	10623	18038	-720	-1162	26779
48	110323	78812	2932	40154	232221	127883	57091	3104	42383	230461	-17560	21721	-172	-2229	1760
49	109940	78075	2729	41667	232411	126498	54451	2049	42520	225518	-16558	23624	680	-853	6893
50	112985	71885	2987	40257	228114	122335	54483	2275	39046	218139	-9350	17402	712	1211	9975
TOTAL	460003	303385	11108	161733	936229	492848	222600	10608	164766	890822	-32845	80785	500	-3033	45407

## Kolkata Monthly Price Movement All Teas



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2022	250.79	221.98	269.73	281.40	279.27	243.06	238.64	235.16				
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.92	153.76	149.03
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.80	169.81	147.25

### CTTA BUYING (ALL TEAS) FOR THE SALE 46

	CTC LEAF			DUST				TOTAL				
	SALE 46											
OFFER	37,78,715.7			Kgs	OFFER	13,98,112.0		Kgs	OFFER	51,76,827.8		Kgs
SOLD	25,85,245.9			Kgs	SOLD	10,95,415.9		Kgs	SOLD	36,80,661.8		Kgs
SOLD %	68%				SOLD %	78%			SOLD %	71%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%	
Others	6,44,852.1	181.82	25%	HUL	3,63,942.8	241.82	33%	Others	8,85,028.0	185.61	24%	
W.India	6,23,627.6	233.82	24%	Others	2,40,175.9	195.78	22%	W.India	7,77,182.6	230.93	21%	
Local	3,49,615.0	181.04	14%	W.India	1,53,555.0	219.16	14%	HUL	6,68,348.6	224.45	18%	
HUL	3,04,405.8	203.67	12%	N.India	87,159.8	178.71	8%	Local	3,87,504.8	181.56	11%	
N.India	2,02,476.4	218.93	8%	S.India	78,617.4	252.72	7%	N.India	2,89,636.2	206.83	8%	
Exports	1,74,935.4	192.69	7%	Wl.Pack	77,549.4	228.64	7%	Wl.Pack	2,45,625.2	207.01	7%	
Wl.Pack	1,68,075.8	197.03	7%	Local	37,889.8	186.29	3%	Exports	2,12,553.8	187.79	6%	
S.India	62,728.8	212.80	2%	Exports	37,618.4	164.99	3%	S.India	1,41,346.2	235.01	4%	
Packeteers	53,330.0	155.62	2%	NI.Pack	9,551.2	271.91	1%	Packeteers	62,686.2	160.38	2%	
TCPL	1,199.0	119.21	0%	Packeteers	9,356.2	187.52	1%	NI.Pack	9,551.2	271.91	0%	
								TCPL	1,199.0	119.21	0%	
Grand Total	25,85,245.9	201.64	100%	TOTAL	10,95,415.9	218.62	100%	TOTAL	36,80,661.8	206.70	100%	

	ORTHODOX			DARJEELING				
	SALE 46							
OFFER	18,17,405.5			Kgs	OFFER	66,521.2		Kgs
SOLD	16,66,027.9			Kgs	SOLD	42,891.3		Kgs
SOLD %	92%				SOLD %	64%		
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Others	5,40,524.9	297.18	32%	Local	16,679.2	262.17	39%	
Local	4,95,711.4	277.62	30%	Exports	8,295.4	266.63	19%	
Other Exports	1,97,882.0	325.13	12%	HUL	6,879.4	596.08	16%	
N.India	1,22,839.6	286.97	7%	Others	6,736.9	259.06	16%	
W.India	95,435.4	253.85	6%	TCPL	2,352.2	559.53	5%	
Middle East	92,921.6	282.38	6%	W.India	1,341.2	395.33	3%	
CIS	71,053.4	293.43	4%	Domestic	331.2	537.17	1%	
Exports	35,551.6	237.53	2%	N.India	146.4	108.00	0%	
Domestic	12,809.0	297.10	1%	C.India	129.4	601.00	0%	
Packeteers	1,299.0	276.00	0%					
TOTAL	16,66,027.9	289.17	100%	TOTAL	42,891.3	339.19	100%	

## ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 46

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
GATOONGA	511095	426.24	694751	390.74
HOOKHMOL	304153	408.82	287902	385.28
MOKRUNG	326100	406.39	362703	378.81
HALMARI	538944	405.15	526098	388.91
BANAMALIE	144028	400.11	180144	334.19
SALKATHONI	385911	394.70	556270	333.49
SOTAI	146083	378.90	167137	354.94
BEHUBOR	72564	369.72	57192	307.89
DOOMUR DULLUNG	182495	368.14	293782	343.28
HAJUA	156927	363.24	204197	342.29
KAMARBUND	150939	354.65	176632	294.07
GELAKEY	133696	346.91	165111	343.23
DEHA	288653	345.43	328971	323.04
BORJAN	601414	342.25	590428	346.34
DUFLATING	356621	341.07	338920	343.19
NAHORHABI(CLSPL)	158676	337.01	93814	311.79
GHILLIDARY	247412	335.52	167680	326.18
KHONA	221531	330.45	188222	316.28
KOOMTAI 'B'	1308015	326.54	1335073	308.06
MANGALAM(CLSPL)	164935	324.34	117204	308.65
KHONGEA	335540	324.32	363373	339.72
KOPOU	32363	320.93	17398	320.42
BETTYBARI	474779	319.96	484378	180.34
SREE SIBBARI	302359	319.26	214508	324.10
HARMUTTY	47828	317.12	0	0.00

\* Above 25,000 Kgs.

## DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 46

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	374750	324.65	360107	302.33
KARTICK	321703	315.75	405787	310.66
JITI	414176	311.53	438762	295.60
HOPE	303062	311.46	391142	288.17
DANGUAJHAR	474870	308.70	635742	306.83
KUMARGRAM	564548	304.31	573386	283.14
GULMA	631305	303.42	686765	295.81
ANANDAPURROYAL	191678	299.90	305084	300.27
SANKOS	625060	298.36	509606	266.92
CHALOUNI	286340	296.10	344422	284.64
LEESH RIVER	584235	292.78	463900	271.27
HILLAROYALE	252872	287.54	246465	281.97
GHATIA ROYAL	747886	287.05	705635	293.33
BINAGURI	800843	285.64	972831	276.06
AIBHEEL	846286	284.85	784280	273.54
RYDAK	723185	284.02	876876	285.65
DIANA (RAMBARI)	227381	283.32	282225	275.83
MEENGLAS	734430	282.14	500601	283.41
BHARNOBARIROYAL	392007	280.58	146897	211.10
DALGAON	769268	277.24	723448	265.86
BARADIGHI	414673	276.53	607786	278.52
NOWERA NUDDY	338606	274.68	425731	259.11
GANDRAPARA	494661	274.40	735178	262.81
ARYAMAN SPECIAL	249087	274.13	183201	282.22
MAJHERDABRI	469047	273.81	414470	257.39

\* Above 25,000 Kgs.

## ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 46

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
HALMARI	44906	689.16	31814	434.53
MANGALAM(CLSPL)	55649	676.89	0	0.00
DOOMNI	74196	638.38	71274	406.97
DUFLATING	31226	485.34	0	0.00
HARMUTTY	524947	405.72	452579	291.26
MOKALBARI EAST	415812	403.79	283738	306.07
DEJOO	557413	390.86	415077	301.94
HATTIALLI	466633	374.67	283082	248.67
CHUBWAHIGHGROWN	216087	370.10	0	0.00
MARANGI	123512	368.61	45871	321.80
BORPATRA	515963	363.68	398265	254.88
SALONAH	60801	358.98	0	0.00
HARCHURAH	132874	357.98	74494	245.49
SESSA 'B'	329397	355.79	316031	252.06
NAGRIJULI	39896	355.22	1333	250.94
DIKOM	729300	351.81	505560	257.83
NONAIPARA	366074	346.66	356127	265.13
MANOHARI	28889	344.07	35177	243.02
TEZPORE & GOGRA	79134	343.35	21287	257.50
BORHATHHIGHGROWN	152288	343.30	0	0.00
NOKHROY	333299	341.80	309657	249.12
JABOKA	168326	340.57	348592	222.61
HATTIGORHIGHGROWN	57177	337.59	0	0.00
KOLONY	131196	337.01	144918	242.92
ORANGAJULI	568705	335.20	437521	242.70

\* Above 25,000 Kgs.

## DARJEELING BATTING ORDER Sale 14 to 46

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
BALASUN	15248	682.84	26057	550.98
CASTLETON	55852	588.49	54491	599.08
SUNGMA	14345	577.75	8309	714.44
PUTTABONG	20591	539.51	12521	585.61
RISHEEHAT(ORGANIC)	19187	522.43	16015	549.43
NAMRING(UPPER)	68243	520.25	78746	547.89
NAMRING	16689	516.61	24630	562.06
BADAMTAM (ORGANIC)	16691	495.36	12557	510.91
MARGARET'S HOPE	57630	471.89	66819	500.73
THURBO	80035	438.27	83441	425.93
GYA/MILLIKTHONG	10031	427.31	16673	300.50
TEESTA VALLEY	120109	419.04	96951	415.43
GOOMTEE	8815	397.63	21938	430.58
SINGBULLI (ORGANIC)	19750	392.56	15351	543.89
GIELLE	80800	364.09	80058	396.67
GOPALDHARA	37766	362.01	16689	480.45
MIM	53179	348.31	40570	459.81
GLENBURN	65229	339.99	53956	462.01
ROHINI	24188	334.48	22090	409.29
OAKS(ORGANIC)	7762	328.33	7926	251.60
POOBONG	14728	285.65	5274	237.80
BARNESBEG (ORGANIC)	14086	278.25	55350	362.67
NORTH TUKVAR	7860	264.04	0	0.00
HILLTON	40310	258.61	27379	344.35
JOGMAYA	10887	257.46	8290	415.08

\* Above 5000 Kgs.